

## Top 10 Selling Tips...

- 1) Hold parties!!!  
Lips and Chips Parties, Pedicure Parties, Skin Care Parties, etc.
- 2) Deliver to offices, schools or anywhere that there are lots of people. Avoid delivering on doorsteps.
- 3) Use Beauty Bucks for every \$10 purchase
- 4) Have a basket for deliveries with new and seasonal products
- 5) Sell up and around the product ordered
- 6) Have a product of the month to promote (not discounted)
- 7) Sell in multiples, by always asking how many
- 8) Have scheduled yearly events like Spring and Christmas Open House's.
- 9) Challenge yourself to hold a \$1000 day contest by sending out a letter for support
- 10) Let everyone know that you have a full inventory and can have the product to them ASAP