

Name: \_\_\_\_\_ Cell: \_\_\_\_\_

Date: \_\_\_\_\_

1. What do you love best about your job?
2. What do you like least about your job?
3. What incentives for doing a great job are available to you weekly, monthly, quarterly or yearly that are totally within your control to earn?
4. What would the avg. yearly pay raise be in your company?  
A. We don't always get pay raises yearly    B. 0-\$2000. raise per year  
C. More than \$2000.    D. Unlimited based on my performance.
5. Is there a company car available to you?

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6. What 3 qualities do you have that make you an asset to your company?

7. Is your job the job of a life time?

8. "I am giving away a "Girls Gotta Have It" gift to each woman who allows me to share more with her in the next 72 hours about the Business Opportunity Mary Kay offers. We can do it over the phone or in person. Which works better for you?"

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