

## **New Consultant Inventory Questions**

These questions would be asked after an Inventory Conversation took place between your Director and the New Consultant.

1. Which Inventory Level have you decided on?
2. Who will your first 30 Clients be as far as :
  - a. Average Age or age range
  - b. Ethnicity
3. Which Skin Care Program do you use?
4. What type of skin do you have? (Dry, normal, comb. Or oily)
5. Are there any products you need for yourself?
6. What products have you already sold? If there are several, have her email the list of products ordered to your Director or whoever is creating the order for the Consultant.
7. Would you like to add some additional Sect. 2 (explain) to this order?
8. Would you like the product shipped to your home, somewhere else or would you prefer to pick it up (if local)?

*If placing more than a \$600.00 Wholesale, please ask the following questions:*

How many of the following product categories would you like to have included in your order based on your order size?

Body Care

Fragrance

Men's Products

Sun Care

Limited Edition

Glamour

When you wear glamour, do you prefer:

Warm, cool or neutral colors?

A Natural Look, Professional Look or Dramatic Look?

Based on Order Size, which additional Bundles would you like to select?

Payment Information: Name as it appears on CC/CC #/Exp. Date/Billing ZipCode/3 Digit Security Code on back.